

ME & MY...

KAS Mailmaster Compact C4

FastAnt production manager Ed Clarke says KAS's mailing system has been ideal for the fast-turnaround security work the company produces

What does the machine do?

It's a compact mailing and inserting machine that handles envelopes from DL to C4 size. It is supplied in a fixed configuration, comprising of a sheet-feeder folder, two insert feeders and a hand-feed position, with the possibility of one additional feeder. It runs at speeds of up to 5,000 an hour, inserting up to 12mm into a C4 envelope, with a duty cycle of more than 500,000 a month.

Why did you make the purchase?

A client asked us to look at the feasibility, in terms of speed, security and cost-effectiveness, of taking on a specific job for them on a very tight 24-hour schedule, which involved printing and mailing. It involved the inserting of a policy document, which ranged from one page to 20 different pages, and two publications into either C5 or C4 envelopes.

Why did you choose this particular machine?

It best fitted our requirements in terms of its performance, cost-effectiveness and small footprint. We heard good things about the machines and this was supported by the references we took from existing users.

Did you look at any other machines?

We looked at three or four others, but the KAS came out on top every time. It's an excellent, well-built, mid-range machine, which suited this job well and gave us the flexibility and capacity to put other work through it.

What features do you particularly like?

The Optical Mark Recognition (OMR) reader matches the documents and provides the extra security when we are mailing personal and confidential documents.

How fast is it?

Top speed is 5,000 envelopes an hour but we run it between 4,000 to 5,000 envelopes an hour. We produce 3,000-5,000 mailing pieces a day so we have plenty of capacity. We use two operators to speed up manual loading and unloading.

How reliable is it?

It's been 100% reliable to date.

What's the quality like?

Fine. It does exactly what we expect.

How easy is it to use?

It's very easy to set up and takes no time at all to change from C5 to C4 envelopes and vice versa.



Clarke: "We are now able to sell this service to other clients"

How much time and money has it saved?

It's saved our client a lot of time because the company was doing the fulfilment by hand. It's proved much more cost effective for them to outsource the job to us on the Mailmaster than to do it in-house.

Would you say it offers value for money?

Definitely.

What about the pre- and after-sale service?

KAS sent an excellent engineer. The installation went very smoothly and the training was comprehensive, so our operators had a good start. It's proved very worthwhile because we've had no operator issues at all.

Has it won you any new work?

We wouldn't have been able to do this job without it and we can now sell this service to other clients.

Who do you think the machine is right for?

It is ideal for medium-run, fast turnaround security mailing.

Under what circumstances would you buy another?

We currently have plenty of capacity but we certainly made the correct decision to buy it. I recommend it to others doing our type of work. ■

CONCLUSION

User's verdict

Speed	★★★★
Quality	★★★★★
Reliability	★★★★★
Value for money	★★★★

Supplier's response

Stephen Hampstead, KAS Paper Systems managing director, says: "The Mailmaster C4 Compact is our entry-level DL/C4 inserter. It was designed for those wanting to move from desktop machines to achieve higher volumes and flexibility. It's easy to use with quick changeover and great for any type of environment."

Price	On application
Contact	KAS Paper Systems 01582 662211

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